

# **Nyrstar Rights Offering**

February 2011



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- I. 2010 Highlights
- **II.** Nyrstar Today
- **III.** Key Investment Highlights
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## 2010 Highlights – A Year of Delivery

#### **Strong Financial Performance**

- Underlying EBITDA of €207 million, more than double 2009 (€93 million)
- First contribution from mining segment (€24 million)
- Completed a number of important financing initiatives
- Proposed distribution of €[0.15] per share via a share capital reduction
- Basic EPS at €0.74 per share more than seven times greater than in 2009 (€0.10)

#### **Solid Operating Performance**

- Record annual zinc metal production of 1.08 million tonnes from the smelting segment
- Coricancha, Contonga and East Tennessee Mines operating at full capacity at year end 2010
- Continued improvement in health and safety performance even with the ramping-up of mining assets

#### **Continuing to Deliver on our Strategy**

- Acquired 1.25 million tonnes of zinc in concentrate from Talvivaara in February, acquired remaining 15% of Coricancha mine (Peru) and acquired Contonga and Pucarrajo mines (Peru) in July
- Subsequently acquired Farallon Mining Ltd, owner of the Campo Morado operation in January 2011
- Exceeded 30% integration target based on full production of existing mining assets (including the Talvivaara stream and Campo Morado)
- Continue to actively explore opportunities to achieve medium term goal of a 50% integration level

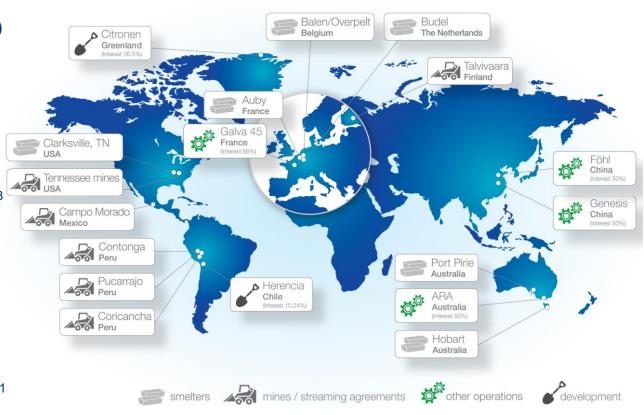
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## Nyrstar at a Glance

Nyrstar is a leading global multimetals business, producing significant quantities of zinc and lead as well as other products (including silver, gold and copper)

- World's largest zinc smelting company
  - 1.1 million tpa zinc metal
- Top ten zinc mining company
  - 335,000 tpa zinc in concentrate<sup>3</sup>
- Major lead producer
  - 250,000 tpa lead metal
  - 14,000 tpa lead in concentrate<sup>1</sup>
- Other products
  - 21.5 million troy ounces silver<sup>2</sup>
  - 79,000 troy ounces gold<sup>2</sup>
  - 9,000 tpa copper in concentrate<sup>1</sup>



## **Nyrstar's Strategy**

#### **Nyrstar will:**

- Continue to improve and expand its existing businesses
- Selectively pursue opportunities in mining, focused on:
  - Mines that support its existing smelting assets
  - Markets of expertise (zinc, lead, silver, gold, copper) and proven capability
- Aim for smelting and mining to both provide valuable contributions to earnings



## **Strong Progress with Implementation of Strategy**

#### Continuing to Deliver on our Strategy

- Acquired 1.25 million tonnes of zinc in concentrate from Talvivaara in February, remaining 15% of Coricancha mine and Contonga and Pucarrajo mines in July and subsequently acquired Farallon Mining, owner of the Campo Morado operation in January 2011
- Exceeded 30% integration target based on full production of existing mining assets
- Continuing to actively explore additional opportunities to deliver on our strategy

#### Outlook

- Continued earnings growth from mining expected as new mines reach full production
- Continued focus on smelting costs/tonne and mining C1 cash costs in 2011
- Continuing to actively explore opportunities to deliver on our strategy
- Fundamental market outlook is positive and will provide opportunities for further growth

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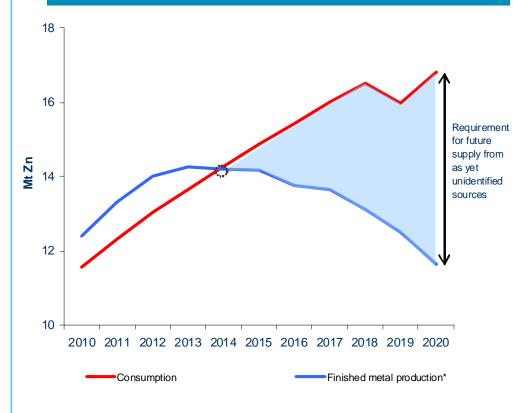
## **Nyrstar – Investment Highlights**

## **Investment Highlights**

- 1 Well positioned to leverage strong zinc market fundamentals
- 2 A strategy to expand into mining
- 3 Industry leadership
- 4 Large and geographically diversified portfolio of assets
- 5 High environmental and safety track record

# **1** Well Positioned to Leverage Strong Zinc Market Fundamentals

## **Projected Tightness in Concentrate Market in Medium Term**

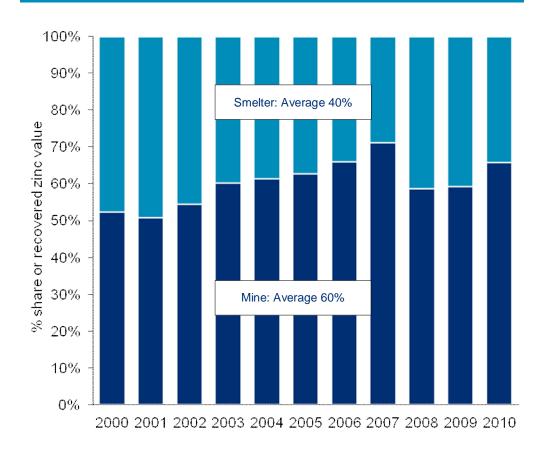


#### **Observations**

- Global Zinc consumption forecast to increase to 14.9Mt p.a. by 2015
- Supply constraints will increase in the medium term and impact prices
- It is estimated that by 2020, 7Mt p.a. of additional and replacement mine capacity will be required to meet demand
- Value split expected to continue to favour zinc miners

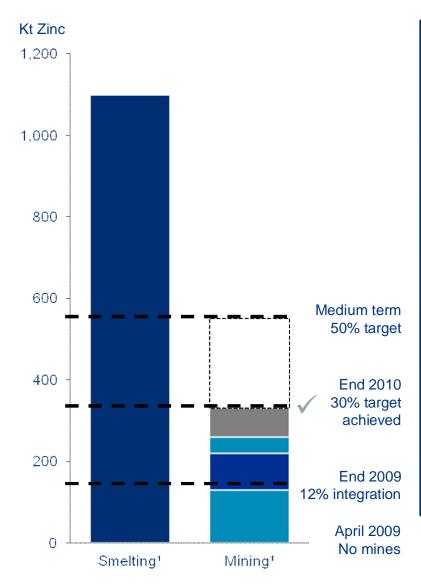
## 2 Strategy to Expand into Mining

#### **Share of Recovered Zinc Value in Concentrate**



- Mining is structurally more profitable per tonne than smelting
  - Brook Hunt estimates that producing one tonne of zinc in concentrate is on average more than two times more profitable than smelting one tonne of zinc
- Mines have historically captured approximately 60% of zinc price revenues
- Upstream integration provides greater exposure to metal prices throughout the cycle
- Nyrstar is seeking to capture incremental zinc revenue by moving upstream into mining

## **Mining Summary**



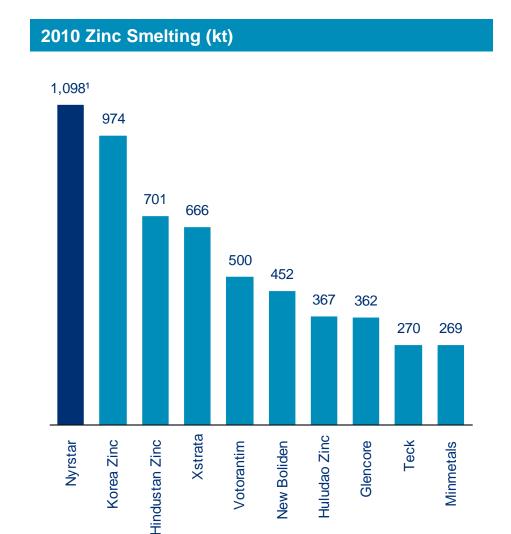
	C1 Cash Costs² US\$ / payable tonne zinc		Other market	Annual
	Year ended 31 December 2010	At full production (estimate)	Other metal by-products	Capacity at Full Production
Campo Morado	717	<500	8kt Cu, 7kt Pb, 3m oz Ag, 35k oz Au	70Kt Zn
Contonga & Pucarrajo	2,915	<1,000	4kt Pb, 1kt Cu, 1.5m oz Ag	40kt Zn
Talvivaara	1,005	1,000 to 1,100	-	90kt Zn
NTM	1,901	1,500 to 1,600	-	130kt Zn
	C1 Cash Costs US\$ / payable troy ounce gold		Other metal	Annual Capacity at
	Year ended 31 Dec 2010	At full ramp- up	by-products	Full Production
Coricancha	940	(100) to (200)	5kt Zn, 3kt Pb, 1m oz Ag	20k oz Au

Focused on driving continuous C1 cash cost reductions

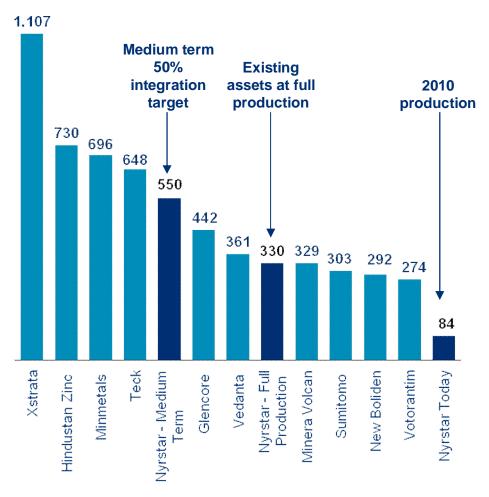
<sup>1</sup> C1 cash costs are the net direct cash costs incurred from mining through to refined metal (including operating costs, treatment charges, concentrate freight costs), less by-products credits. For Coricancha the cash cost is based on gold production per troy ounce only, with other metal revenues treated as by-product credits

Based on annual capacity at full production

## **3 Industry Leadership**

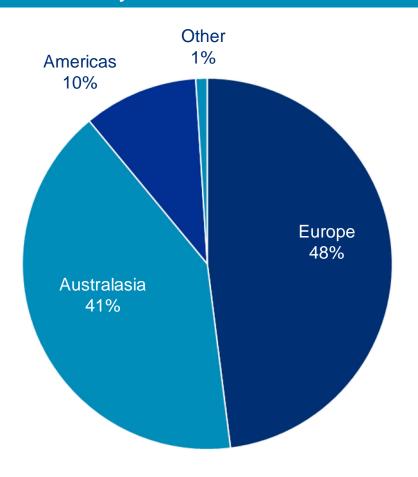


#### 2010 Zinc Mining (kt)



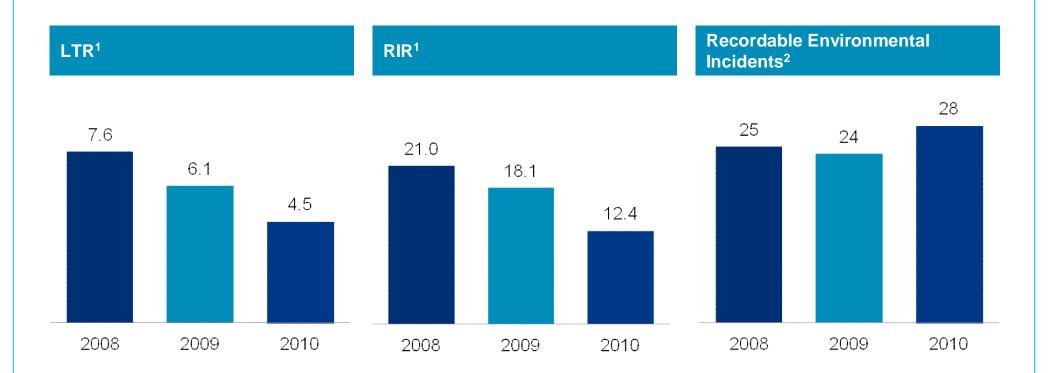
## 4 Large and Geographically Diversified Portfolio of Assets

#### 2010 Revenue by Customer Location



- Strong local leadership and globally diversified footprint
  - 6 smelters (Europe, USA, Australia)
  - 5 wholly-owned mines (USA, Mexico, Peru)
    and a zinc streaming agreement (Finland)
  - 2 Development projects (Chile and Greenland)
  - Other operations in China, Australia and France
- Geographic diversification mitigating FX volatility exposure

## **5** High Environmental and Safety Track Record



#### Safety

- Lost Time Injury Rate reduced 26%, Recordable Injury Rate reduced 31%
- Tragically despite a strong safety focus on safety, an employee was fatally injured in an incident related to the Coricancha mine commissioning

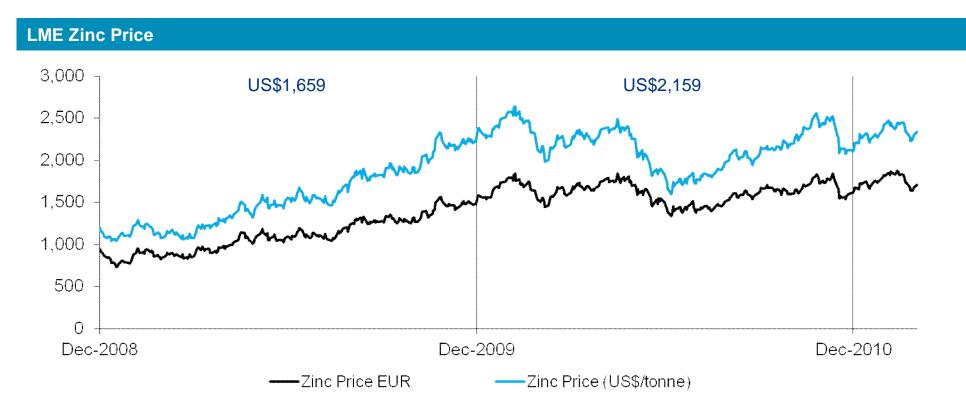
#### Environment

- Recordable incidents increased by only 4 (all minor) despite the acquisition and ramping up of mines
- 1 Lost Time Injury Rate (LTR) and Recordable Injury Rate (RIR) are 12 month rolling averages of the number of lost time injuries and recordable injuries (respectively) per million hours worked, and include all employees and contractors at all operations
  - 2 The total number of recordable environmental incidents in 2009 for all sites owned by Nyrstar as of December 31 2010 was 38

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## **Zinc Price Volatile But Trending Upwards**



- Average LME zinc price<sup>1</sup> was US\$2,159/tonne in 2010, up 30% on 2009
- Price peaked in January at US\$2,635/tonne and then fell to US\$1,595/tonne in June. Later the price rose to US\$2,557/tonne in October and within one month fell US\$500/tonne
- Zinc price recovered to end 2010 at US\$2,433/tonne
- Year to date 2011 average price, as at 22nd February, was US\$[x,xxx]/tonne

## **Strong Financial Performance**

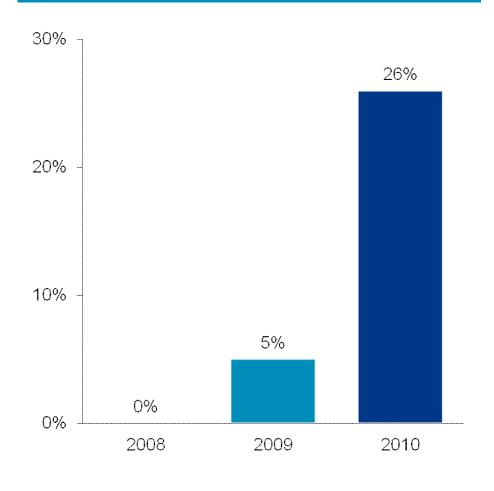
- Strong EBITDA result supported by record zinc metal production, zinc price, cost control and contribution from new mines
- 2010 EBITDA of €207 million more than double 2009 level
- First contribution of €24 million from the Company's Mining segment

EBITDA¹ (€million)				
		207		
153	_			
	93			
2008	2009	2010		

€million <sup>1</sup>	2009	2010	% Var
Revenue	1,664	2,696	62%
Gross Profit	594	925	56%
Operating Costs	507	721	42%
EBITDA	93	207	123%
Profit After Tax	10	72	620%
Basic EPS	0.10	0.74	640%

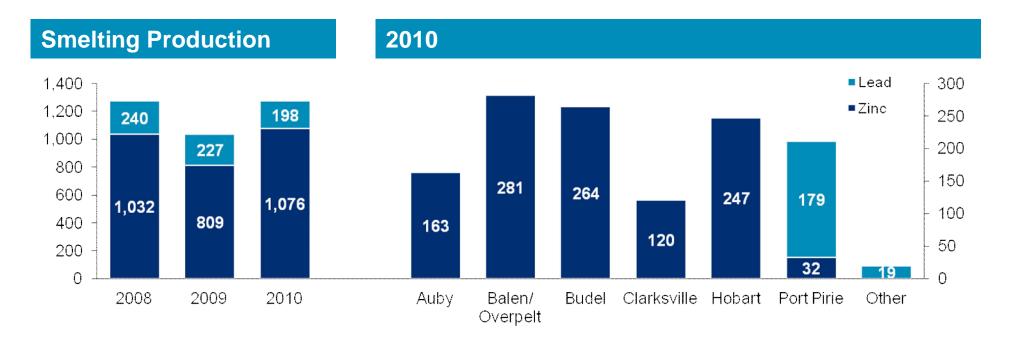
## **Strong Financial Position**

#### Gearing<sup>1</sup>



- Completed syndication of €400 million credit facility in March 2010
  - More than twice oversubscribed due to high demand
- Subsequently exercised accordion feature increasing facility to €500 million in November 2010
- Completed offering of bonds for total of €225million in March 2010
- Net debt of €296 million at 31 December. 2010, and gearing of approximately 26%<sup>2</sup>

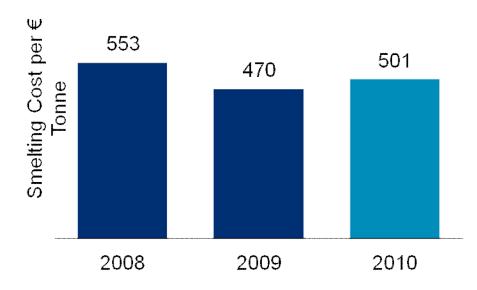
## **Record Smelter Production (kt)**



- Record zinc production in 2010, up 33% from 2009, primarily due to the Balen, Budel and Clarksville smelters returning to full production
- Zinc production down 6% at Hobart due to minor cast-house equipment failures in Q1, and damage to transformer rectiformers in May 2010
  - Damage was largely repaired in H1 and restored to 100% capacity by year end
- Lead production at Port Pirie down 14% due to sinter plant reliability issues in Q1 and a planned blast furnace shutdown in July that has restored production performance and reliability

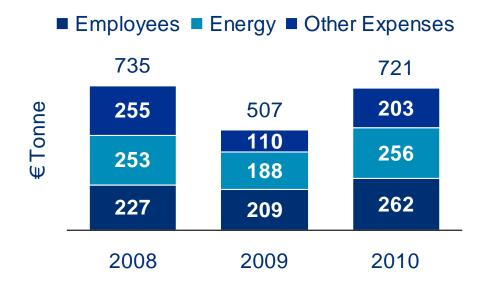
## 2008-2010 Operating Costs

#### **Smelting Operating Costs per Tonne**



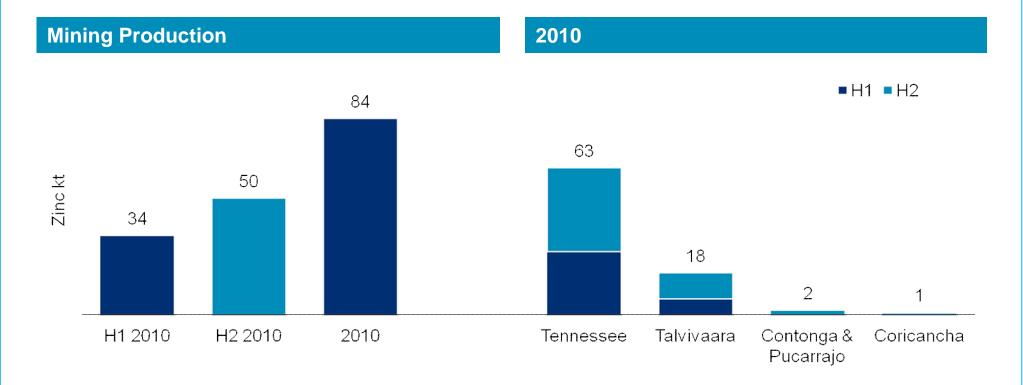
 Smelting costs per tonne increased (in Euro terms) as a result of the weaker Euro and temporary production issues at Hobart and Port Pirie

#### Operating Costs (€million)



- Underlying operating costs up 42% in 2010 vs. 2009
- Employee expenses up 26% due to ramp-up of new mines and increased production profile
- Energy expenses up 35% due to smelters returning to full production in 2010 and weaker Euro vs. AUSD and US\$
- Other expenses up 85% due to ramp-up of new mines and increased smelter production

## Ramping-up Mines



- East Tennessee, Contonga<sup>1</sup> and Coricancha mines operating at full production at the end of 2010
- Middle Tennessee at 35% of capacity. With the successful commissioning of a new ball mill in January 2011, full production is expected in early 2011.
- Deliveries ramping-up from Talvivaara zinc stream, with 60Kt of zinc in concentrate expected in 2011 and full production rate of 90Kt by the end of 2012

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## **Long Term Strategic Vision – Road Map to 2015**

#### Unlocking untapped value

Growth aimed at exploring untapped value in polymetallic raw materials and by-product streams

Unlocking untapped value

Raw material integration

#### Raw material integration

Integrating upstream to secure raw material feed and enhance profitability throughout the cycle

## **Nyrstar Way**

A set of elements that reflect our way of working together, to enhance and guide our culture

Excellence in existing business

#### **Excellence in existing business**

Externally focused business driven by commercial, operational, and financial excellence



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## **Transaction Summary**

#### **Offering Size**

- €490 million
- 70m shares to be subscribed, representing 70% of the current shares outstanding

# **Subscription Price**

• €7.0 per share, paid in for cash

#### **Structure**

- Share issuance with (non-statutory) preference rights to existing shareholders
- 1 right per existing share after market close on February 24, 2011
- 10 rights enable to subscribe to 7 new shares
- Each new share will be accompanied by one VVPR strip issued by Nyrstar

#### **Use of Proceeds**

 The net proceeds of the Offering will further diversify Nyrstar's funding sources and strengthen its balance sheet liquidity, and will be used to fund organic or external growth opportunities as they may arise, consistent with Nyrstar's strategy

#### **Syndicate**

- The rights issue is fully underwritten by a syndicate of banks
- Goldman Sachs International: Global Coordinator
- Goldman Sachs International and Deutsche Bank AG: Joint Bookrunners
- Fortis Bank SA/NV, ING Belgium NV/SA, and KBC Securities NV: Co-Lead Managers

#### **Prospectus**

 For further information on the offering, please see the prospectus that has been approved by the Belgian Banking, Finance and Insurance Commission on 23 February 2011. Subject to certain restrictions, the prospectus may be accessed on the website of Nyrstar (<u>www.nyrstar.com</u>)

## **Rights Offering Summarised Timetable**

- February 24, 2011: Record date for shareholders to be entitled to receive preferential rights
- February 24, 2011:
  - Announcement of the offering
  - Record date
  - Availability of the prospectus
- February 25, 2011: Opening of the rights subscription period and rights trading period
- March 11, 2011: End of the rights subscription period and rights trading period
- March 15, 2011: Announcement of the results of the offering
- March 15, 2011: Placement of the unsubscribed rights ("Scrips")
- March 18, 2011:
  - Completion of the offering
  - Payment of the shares by subscribers
  - Listing and delivery to subscribers of new shares and VVPR strips subscribed with rights and with Scrips

# Appendix A: Overview of Key Assets



## Campo Morado – Mexico

Zinc-rich polymetallic mining operations

#### **Nyrstar Ownership**

93.7% at expiry of recommended offer as of January 5th, 2011

 Compulsory acquisition of the remaining common shares initiated on January 14th, 2011, expected to be completed by mid-March 2011

# **Estimated Capacity at Full Production**

 Approximately 70,000 tonnes of zinc in concentrates, 8,000 tonnes of copper in concentrate, 7,000 tonnes of lead in concentrate, 3 million troy ounces of silver and 35,000 troy ounces of gold

#### **Products**

Zinc concentrate, copper concentrate, lead concentrate, silver and gold

#### **Technology**

Underground mining and concentrators

Mineral Resources<sup>1</sup> (Measured, Indicated and Inferred, 2009)

714,000 tonnes of contained zinc,
 75,000 tonnes of contained copper,
 55 million oz contained silver, and
 751,000 oz contained gold



## **Nyrstar Tennessee Mines – USA**

- Zinc mines and concentrators
- Consists of the Middle Tennessee (MTN) and East Tennessee (ETN) mine complex

#### **Nyrstar Ownership**

**100%** 

# **Estimated Capacity at Full Production**

Approximately 130,000 tonnes of zinc in concentrates

#### **Products**

Zinc concentrate

#### **Technology**

Underground mining and concentrators

Mineral Resources (Measured, Indicated and inferred, (2007/2009¹)

1.6 million tonnes of contained zinc



## Talvivaara Mine Zinc Stream - Finland

Multi-metals mine and processing facilities

#### **Nyrstar Ownership**

 Acquisition of 1.25 million tonnes of zinc in concentrate (mine owned and operated by Talvivaara)

# Estimated Capacity at Full Production

 Approximately 90,000 tonnes of zinc in concentrates at full production (expected by 2012)

#### **Products**

Zinc concentrate

#### **Technology**

Open pit mining and processing facilities including bio heap leaching



## Coricancha Mine - Peru

Multi-metals mine and processing facilities

#### **Nyrstar Ownership**

**100%** 

# **Estimated Capacity at Full Production**

20,000 oz gold, 1 million oz silver, 5,000 tonnes zinc in concentrate,
 3,000 dmt lead concentrate

#### **Products**

Gold doré, Silver doré, Lead concentrate (high in silver), Zinc concentrate

#### **Technology**

 Underground mining and processing facilities including the BIOX® process

Mineral Resource (Measured, Indicated and Inferred, 2009)  961,000 oz contained gold, 37 million oz contained silver,

145,000 tonnes of contained zinc,
 117,000 tonnes of contained lead



## Contonga and Pucarrajo Mines – Peru

Multi-metals mine and processing facilities

#### **Nyrstar Ownership**

**100%** 

## **Estimated Capacity at Full Production**

40,000 tonnes zinc in concentrate, 4,000 tonnes lead in concentrate, 1,000 tonnes copper in concentrate and 1.5 million troy ounces silver by 2012

#### **Products**

Zinc concentrate, Lead concentrate (high in silver), Copper concentrate

#### **Technology**

Underground mining and processing facilities

Mineral Resource (Measured, Indicated and Inferred, 2008)  307,000 tonnes of contained zinc, 59,000 tonnes of contained lead, 22,000 tonnes of contained copper, 12.4 million oz contained silver



## **Auby – France**

Zinc smelting and alloying operation

**Nyrstar Ownership** 

**100%** 

**Production Capacity** 

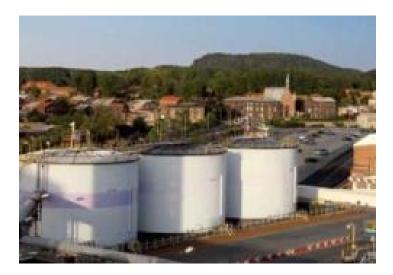
• Increased to 160,000 tonnes of cathode in 2009

**Products** 

Zinc cathode and indium

**Technology** 

RLE smelting (Roast, Leach, Electrolysis)



## **Balen & Overpelt – Belgium**

Balen: Zinc smelting and alloying operation

Overpelt: Zinc casting & alloying, oxide washing

**Nyrstar Ownership** 

**100%** 

**Production Capacity** 

270,000 tonnes market metal

**Products** 

SHG zinc & zinc alloys and washed oxides

**Technology** 



## **Budel – Netherlands**

Zinc refining and alloying operation

**Nyrstar Ownership** 

**100%** 

**Production Capacity** 

260,000 tonnes market metal

**Products** 

SHG zinc & zinc alloys

**Technology** 



## Clarksville - USA

Zinc smelting and alloying

**Nyrstar Ownership** 

**100%** 

**Production Capacity** 

125,000 tonnes market metal

**Products** 

SHG zinc & zinc alloys

**Technology** 



## **Hobart – Australia**

Zinc smelting and alloying

**Nyrstar Ownership** 

**100%** 

**Production Capacity** 

280,000 tonnes market metal

**Products** 

SHG zinc & zinc alloys

**Technology** 



## Port Pirie – Australia

Multi-metals smelting operation

**Nyrstar Ownership** 

**100%** 

**Production Capacity** 

230,000 tonnes Lead market metal
 40,000 tonnes Zinc market metal

**Products** 

Lead and alloys, SHG zinc and alloys, copper, gold and silver

**Technology** 

Lead: sinter plant, blast furnace
 Zinc: Slag fumer, leach, electrolysis
 Copper: solvent extraction, electrolysis



# **Appendix B: Additional Materials**



## **Nyrstar's Growth Strategy**

May 2009: Acquired Mid-Tennessee Zinc mine complex in US

June 2009: Announced new strategy of up upstream integration

Nov 2009: Acquired 85% of Coricancha mine in Peru

Nov 2009: Acquired 19.9% stake in Ironbark, owner of Citronen zinclead project in Northern Greenland

Dec 2009: Acquired East-Tennessee Zinc mine complex in US

Feb 2010: Innovative acquisition of 1.25 million tonnes of zinc in concentrate from Talvivaara

March 2010: Agreed to acquire additional 11% stake in Ironbark

July 2010: Acquired remaining 15% stake in Coricancha mine

July 2010: Acquired Contonga and Pucarrajo mines in Peru

Jan 2011: Acquired Campo Morado (Farallon) in Mexico





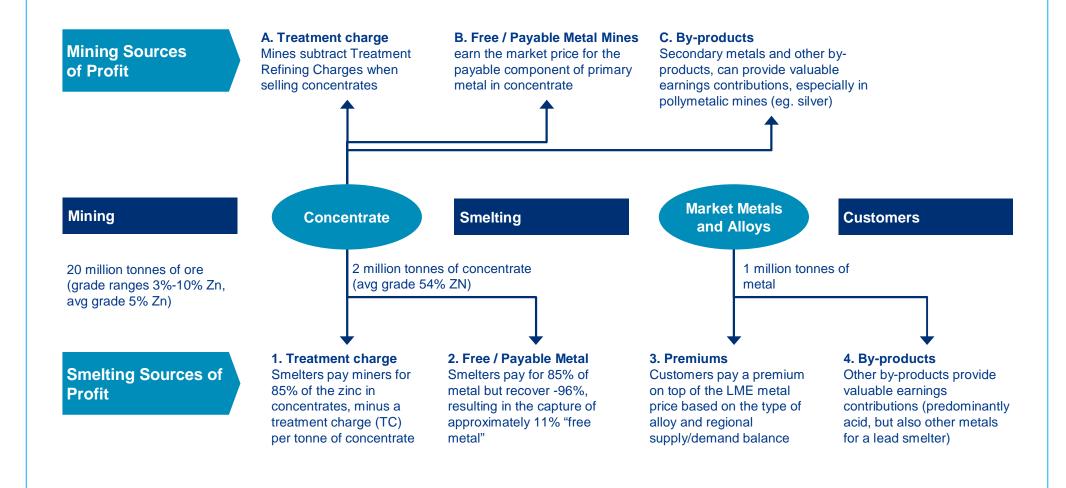






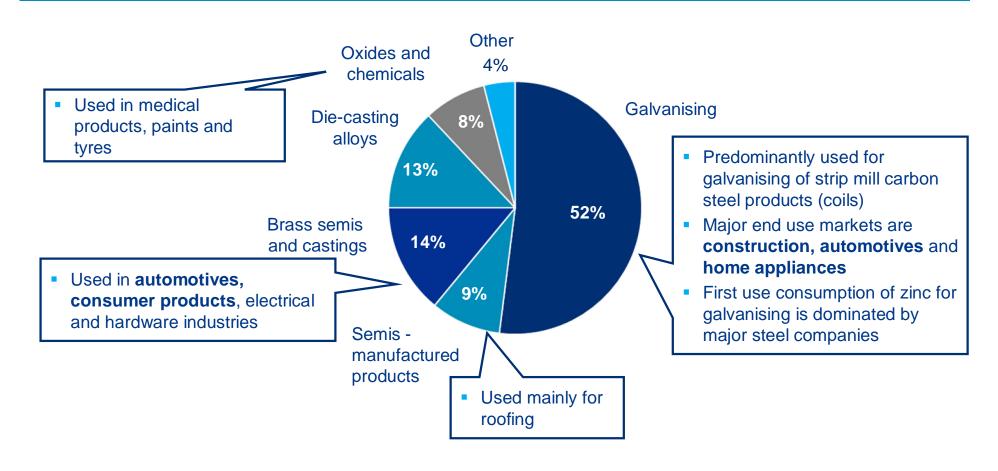


## **Integrated Mining and Smelting Business Model**

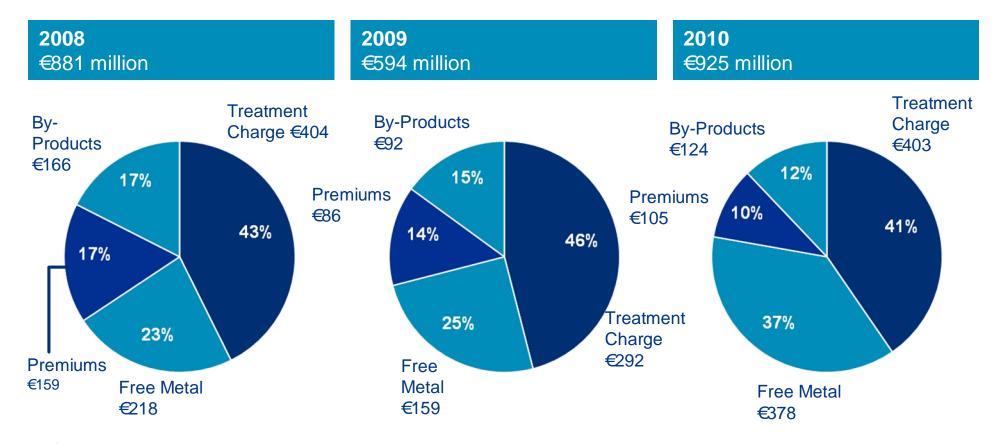


## **Think Zinc: Main End Use Markets**

#### Zinc consumption by first use in 2010



## **Gross Profit Breakdown**



- Gross profit increased 56% from 2009 to 2010 primarily due to increased production volumes and higher average metal prices
- Increasing proportion from Free Metal with ramp-up of mines

## **EBITDA Sensitivities**

2010					
Parameter	Variable	Estimated annual EBITDA impact in € million			
Zinc Price	+/- US\$100/t	+/-25			
Lead Price	+/- US\$100/t	+/- 1			
US\$/€	+/- €0.01	+/- 10			
A\$/€	+/- €0.01	-/+ 4			
Zinc TC	+/- US\$25/dmt	+/- 32			
Lead TC	+/- US\$25/dmt	+/- 5			

- Calculated by modelling Nyrstar's 2010 underlying operating performance. Each parameter is based on an average value observed during that period and is varied in isolation to determine the annual EBITDA impact.
- Particular care needs to be taken when applying the sensitivities. For details refer to Nyrstar's 2010 results announcement.