

## Introduction to Nyrstar

> Overview
Recent Results

2 October 2010 VFB – Dag van de Tips, Antwerp



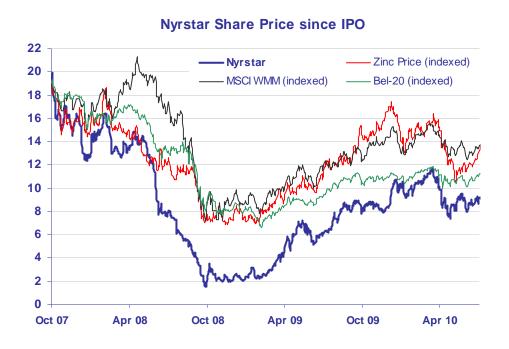
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#### Where we have come from

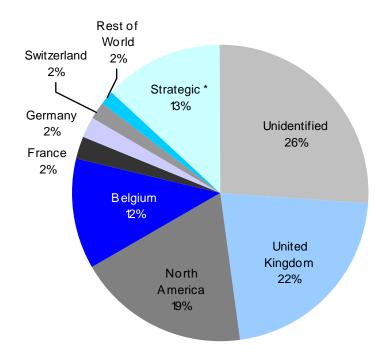
- Nyrstar was created on 31 August 2007 by combining the zinc and lead smelting and alloying operations of Zinifex and Umicore
- On 29 October 2007, Nyrstar listed on the Euronext Brussels stock exchange through an Initial Public Offering (IPO)
- A year later the LME zinc price had fallen by more than 60%





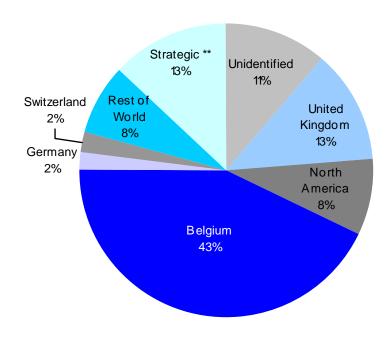
## Nyrstar changing shareholder structure

#### **Shareholding August 2008**



\* Strategic shareholding of Zinfiex (8%) and Umicore (5%)

#### **Shareholding June 2010**



\*\* Strategic shareholding of Glencore (8%) and Umicore (5%)



### **About** Nyrstar

Nyrstar is a leading global multi-metals business, producing significant quantities of zinc and lead as well as other products (including silver, gold and copper)

#### World's largest zinc producer

- 1.1 million tpa zinc metal
- 260,000 tpa zinc in concentrate \*

#### Major lead producer

- 240,000 tpa lead metal
- 10,000 tpa lead in concentrate \*

#### I Other products

- 17.5 million troy ounces silver \*\*
- 60,000 troy ounces gold \*\*





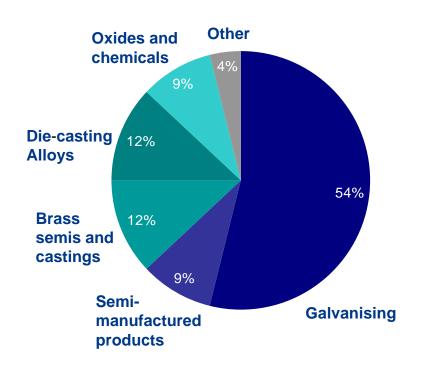
<sup>\*\*</sup> Combined mining and smelter capacity on full ramp-up

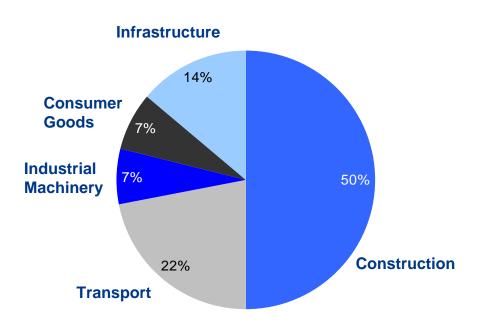


#### Think zinc: main first and end use markets

#### Zinc consumption by first use

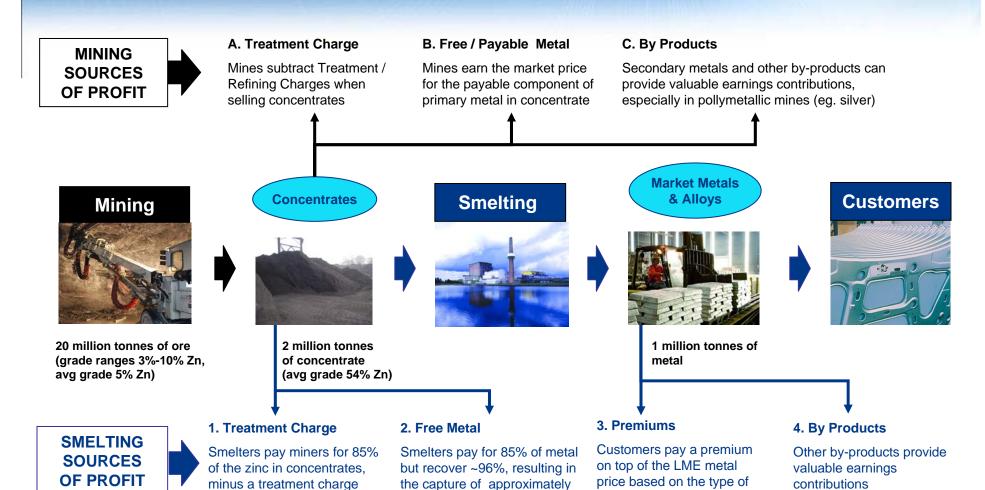
#### Zinc consumption by end use







# Integrated Mining and Smelting business model: sources of profit



alloy and regional

supply/demand balance



(TC) per tonne of

concentrate

Through Treatment Charges and Free Metal, smelters capture approximately 40% of metal price

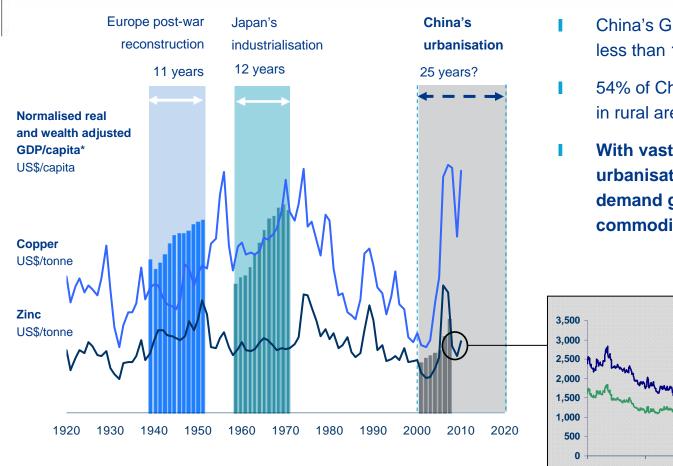
11% "free metal"

(predominately acid, but

smelter)

also other metals for a lead

### Economic growth driving demand



- China's GDP per capita is still only \$3500, less than 10% of US or Europe
- 54% of China's 1.3 billion people still live in rural areas (64% in 2000, 74% in 1990)
- With vast investment still required for urbanisation, sustained long-term demand growth for zinc and other commodities is expected





# China's Urbanisation: unprecedented scale and speed

#### **Future Trends**

- From 2005-2025, Chinese cities will add more than 350M people...
- ...more than the entire population of the USA today
- There will be more than 200 cities in China with over 1M inhabitants...
- ...Europe today has only 35 cities with over 1M people
- I China will build up to 50,000 new skyscrapers...
- ...equivalent to building New York City ten times over
- There are plans for up to 170 new mass transit systems...
- ...Europe today has only 70 mass transit systems
- By 2025, two-thirds of people in China will live in cities...
- ...which in round numbers means one billion people

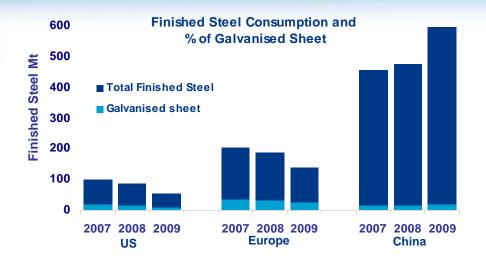
#### Recent Developments

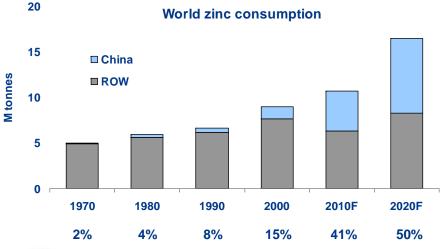
- By the end of 2009 the urbanization rate reached 46%, with 50% expected to live in cities by 2015
- In Q2 2010 China overtook Japan as the world's second-biggest economy

Recent cyclical downturn should not distract from structural trends driving metals demand



## Economic growth driving demand

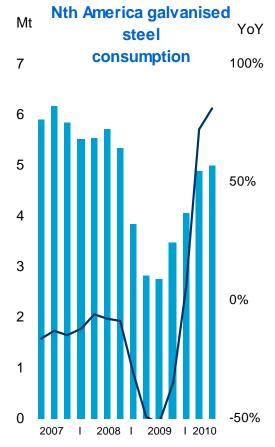


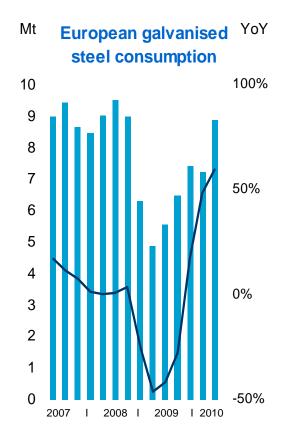


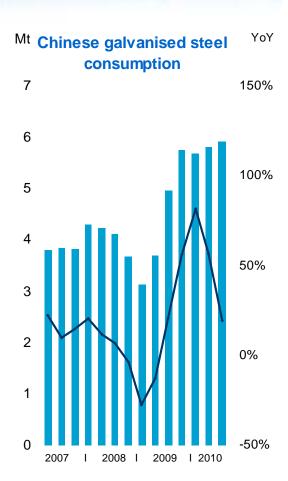
- Only 3% of China's steel consumption is in galvanised sheet form (18% in Europe & US)
- As China's urbanisation progresses:
  - Steel demand will continue to grow
  - Steel product mix will shift
  - Increase in galvanized flat products
- If China consumed a similar ratio of galvanized to finished steel as Europe and US, it would require an additional 5mt of zinc



## **Demand** strengthening

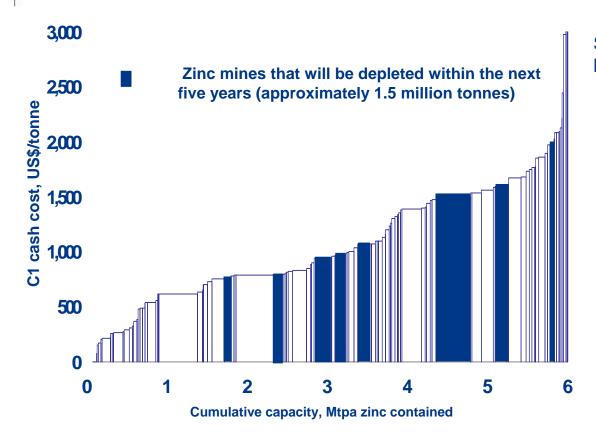








## Supply constraints will return

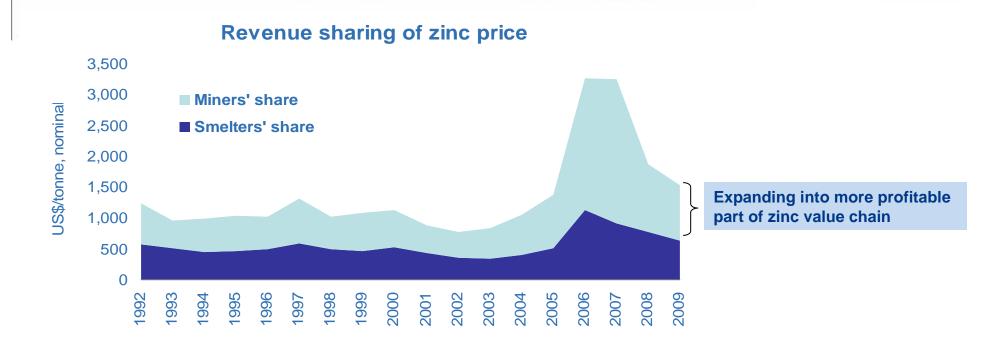


Supply constraints will return and impact long-term prices

- Number of large zinc mines to be depleted in next 5 years
- Significant reduction in mining capital expenditure exacerbated by financial crisis, and limited focus on zinc by majors
- Limited number of new zinc projects in pipeline
- Supply response will lag recovery in demand
- New projects often in difficult geographies



## Increased exposure to zinc fundamentals



- Zinc miners earn a greater share of zinc price revenues compared to zinc smelters (60% v. 40%) and traditionally generate higher margins
- I Upstream integration creates a significantly stronger business given market fundamentals



## Nyrstar's **strategy**

#### Nyrstar will:

- Continue to improve and expand its existing business
- Selectively pursue opportunities in mining, focused on:
  - Mines that support its existing smelting assets
  - Markets where it has existing expertise (zinc, lead, silver, gold, copper) and proven capability
- Nyrstar's aim is that smelting and mining will both provide valuable contributions to its earnings
  - An integrated Nyrstar could facilitate broader industry consolidation





## **Delivering on Growth**

May 2009: Acquire Mid-Tennessee Zinc mine complex in US

June 2009: Announce new strategy of up upstream integration

July 2009: €120M convertible bond

Nov 2009: Acquire 85% of Coricancha mine in Peru

Nov 2009: Acquire 19.9% stake in Ironbark, owner of Citronen zinc-lead

project in Northern Greenland

Dec 2009: Acquire East-Tennessee Zinc mine complex in US

Feb 2010: Innovative acquisition of 1.25 million tonnes of zinc in

concentrate from Talvivaara

March 2010: Syndication of €400 million credit facility

March 2010: €225 million retail bond issued

May 2010: Acquire additional 11% stake in Ironbark

July 2010: Acquire remaining 15% stake in Coricancha mine

July 2010: Acquire Contonga and Pucarrajo mines in Peru















## Introduction to Nyrstar

Overview

> Recent Results



## **Strong** financial performance

- Strong growth in EBITDA supported by increased production, zinc price, cost control and contribution from new mines
- H1 2010 EBITDA of €93 million equivalent to full year 2009

€millions	H1 2010	H2 2009	% Var
Revenue	1,277	951	34%
<b>Gross Profit</b>	430	311	38%
Operating Costs	337	250	35%
EBITDA	93	62	50%
Depreciation	33	24	38%
Capital Expenditure	56	45	24%
€	H1 2010	H2 2009	% Var
EPS	0.43	0.20	115%
Share Price (period avg)	9.79	7.66	28%
US\$/t	H1 2010	H2 2009	% Var
Zinc Price	2,155	1,982	9%



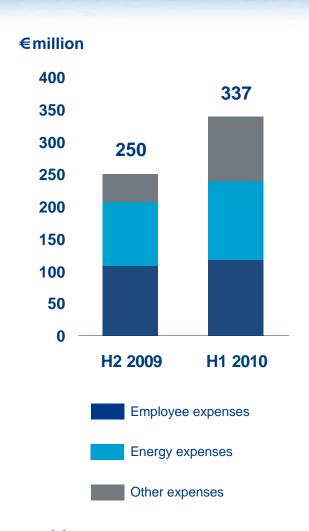
#### **EBITDA** sensitivities

H1 2010			
Parameter	Variable	Estimated Annualised EBITDA impact in € million	
Zinc Price	+/- US\$100/t	+/- 26	
Lead Price	+/- US\$100/t	+/- 1	
US\$/€	+/- €0.01	+/- 7	
A\$/€	+/- €0.01	-/+ <b>4</b>	
Zinc TC	+/- US\$25/dmt	+/- 30	
Lead TC	+/- US\$25/dmt	+/- 5	

- Calculated by modelling Nyrstar's H1 2010 underlying operating performance. Each parameter is based on an average value observed during that period and is varied in isolation to determine the **annualised** EBITDA impact.
- Particular care needs to be taken when applying the sensitivities. For details refer to Nyrstar's H1 2010 results announcement.



#### **Operating** expenses



Underlying operating costs up 35% in H1 2010

- Smelting Balen returning to full production
- Mining acquisition and ramp-up

#### **Employees**

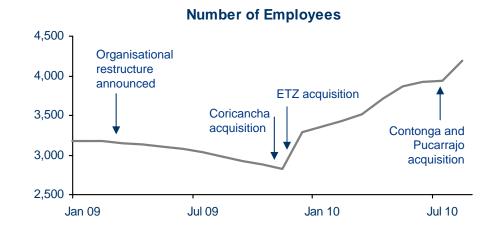
 Only up 8% despite ramp-up of new mines and increased production profile

#### I Energy

Up 23% due to new mines, increased production profile and weaker EUR:USD rate

#### Other

Up 30% due to new mines and increased production



# Cash flow management and Strong financial position

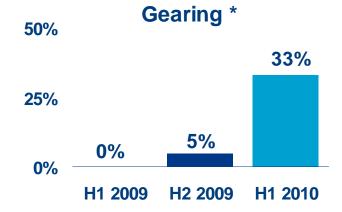
Operating cash flow neutral in H1 2010, compared to outflow of €66 million in H2 2009 largely due to improved operational result

## Working Capital outflow

Increased smelter production, new mining operations and strengthening USD

#### **Acquisitions**

- Talvivaara mine zinc stream
- Additional 11% of Ironbark

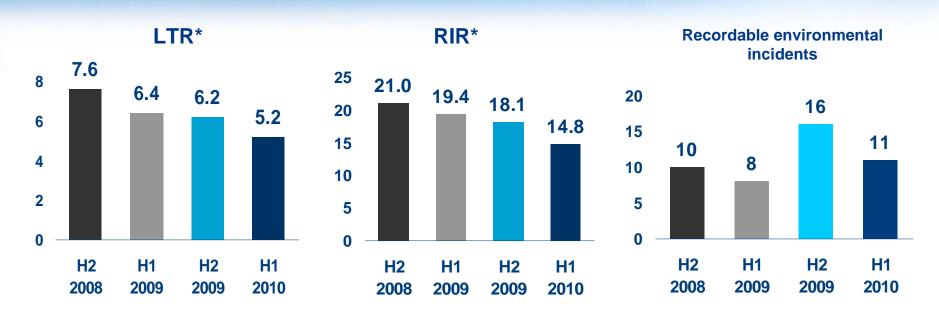


Other

- Capex of €56m, including mine ramp-up
- I €10m dividend payment



## Safety, Health and Environment



#### Safety

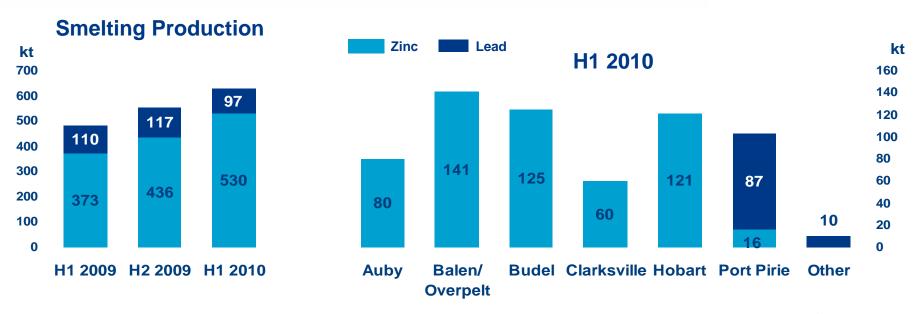
- Lost Time Injury Rate reduced 16%, Recordable Injury Rate reduced 18%
- Despite strong safety focus, tragically had a fatality in an incident related to the Coricancha mine commissioning

#### Environment

Recordable incidents reduced by 31% to 11, all minor



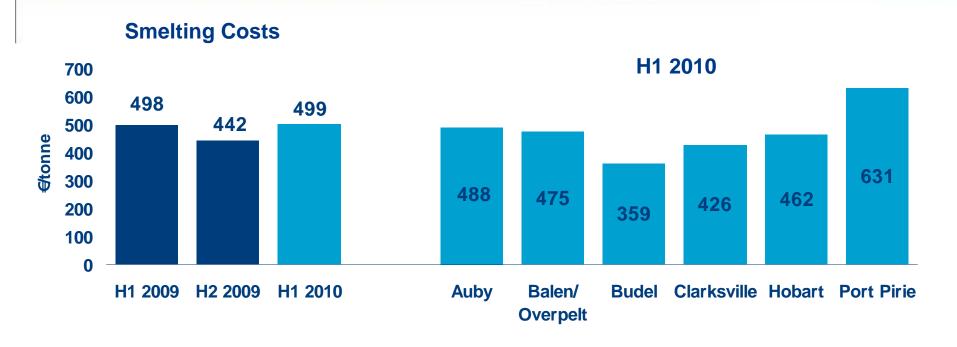
## Smelter production returning to capacity



- Zinc production up 22% in H1 2010, primarily due to Balen smelter returning to full production in first quarter
- Zinc production down 9% at Hobart due to minor cast-house equipment failures in Q1, and damage to transformer rectiformers in May 2010
  - Site restored to 95% of capacity, and expected to return to 100% before end of year
- Lead production at Port Pirie down 19% due to sinter plant reliability issues in Q1



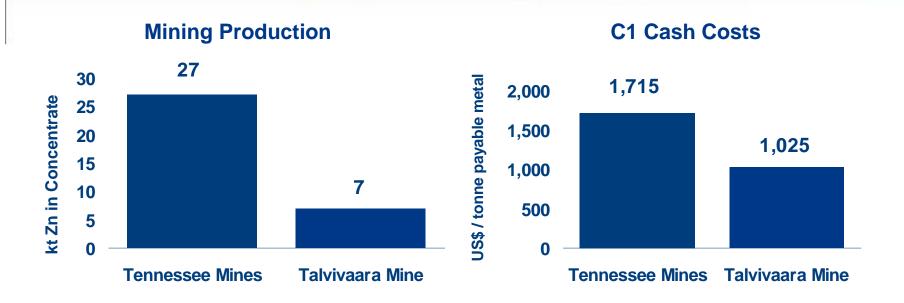
## Focusing on smelting operating costs



- Smelting costs contained to H1 2009 levels despite depreciating euro, and temporary production issues at Hobart and Port Pirie
- Continued focus on reducing costs on a sustainable basis

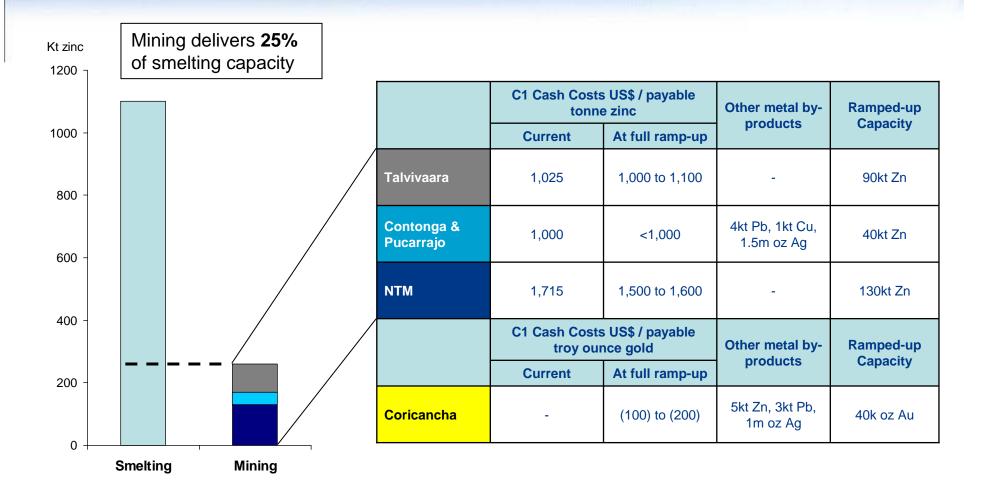


## Ramping-up mines



- Ramp-up continued at Tennessee mines: East Tennessee at 80% of capacity, Mid Tennessee at 25% of capacity at end H1
  - C1 cash costs expected to decline as ramp up continues
- Deliveries ramping-up from Talvivaara mine zinc stream
- Coricancha mine and mill re-commissioned in H1 2010, ramping up in H2
- Focused on driving continuous C1 cash cost reductions

## **Upstream integration**





<sup>\*</sup> For Coricancha the cash cost is based on gold production per troy ounce only, with other metal revenues treated as by-product credits

## Looking to the future

- I Fundamental market outlook is positive and will provide opportunities for further growth
- Continue to deliver on strategy
- Creating a framework for a long term sustainable future



#### The world is changing and so are we



